

Heading	Q3 2018	Q2 2018	QoQ	9M 2018	9M 2017	YoY
Revenue	2091	2106	-0.70%	6252	5598	11.70%
Cost of sales	-1338	-1384	-3.30%	-4144	-3970	4.40%
Operating profit	528	507	4.10%	1449	1018	42.30%
EBITDA, of which	671	650	3.20%	1881	1440	30.60%
Steel segment (Russia)	628	617	1.8%	1766	1336	32.20%
Steel segment (Turkey)	0	1	-	6	36	-83.30%
Coal segment	43	33	30.30%	105	69	52.20%
Consolidation effect	0	-1	-	4	-1	-
EBITDA margin	32.10%	30.90%	1.2 p.p.	30.10%	25.70%	4.4 p.p.
Profit for the period	401	392	2.30%	1072	814	31.70%
Free cash flow	362	281	28.80%	788	578	36.30%